IU-RA-3082 Company Tracking Number:

TOI: A07I Individual Annuities - Special Sub-TOI: A07I.001 Equity Indexed

Product Name: IU-RA-3082

Cash Surrender Value Endorsement/IU-RA-3082 Project Name/Number:

Filing at a Glance

Company: ING USA Annuity and Life Insurance Company

Product Name: IU-RA-3082 SERFF Tr Num: WEST-125668300 State: ArkansasLH TOI: A07I Individual Annuities - Special SERFF Status: Closed State Tr Num: 39377

Co Tr Num: IU-RA-3082 Sub-TOI: A07I.001 Equity Indexed State Status: Approved-Closed

Filing Type: Form Co Status: Reviewer(s): Linda Bird

> Disposition Date: 06/24/2008 Authors: Karen Flieck, Alicia

Gemelli, Susan Holloway, Carolyn Mulhall, Christine Runkle-DiFonzo

Date Submitted: 06/23/2008 Disposition Status: Approved

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

General Information

Project Name: Cash Surrender Value Endorsement

Project Number: IU-RA-3082

Requested Filing Mode: Review & Approval

Explanation for Combination/Other: Submission Type: New Submission

Overall Rate Impact:

Filing Status Changed: 06/24/2008 State Status Changed: 06/24/2008

Corresponding Filing Tracking Number:

Filing Description:

RE: ING USA Annuity and Life Insurance Company

NAIC #: 229-80942 FEIN: 41-0991508

IU-RA-3082 Cash Surrender Value Endorsement

IU-RA-3083 Cash Surrender Value Endorsement

IU-RA-3084 Cash Surrender Value Endorsement

IU-RA-3085 Cash Surrender Value Endorsement

Status of Filing in Domicile: Pending

Date Approved in Domicile: **Domicile Status Comments:** Market Type: Individual Group Market Size: Group Market Type:

Deemer Date:

Company Tracking Number: IU-RA-3082

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: IU-RA-3082

Project Name/Number: Cash Surrender Value Endorsement/IU-RA-3082

Enclosed please find the above referenced forms submitted for your review and approval. The forms are new and are not intended to revise or replace any form previously filed with or approved for use by your Department.

Please note: While this submission may only show one line of insurance in SERFF (TOI and Sub-TOI), it will be used with our single and flexible premium deferred annuity contracts mentioned below.

The enclosed forms are endorsements intended to be used with the following fixed annuity contracts previously approved for use in your state.

| Endorsement | Form Number and Contract Title Ap | proval Date |
|-------------|---|-------------|
| IU-RA-3082 | IU-IA-3033(AR) Flexible Premium Deferred Annuity Contra | act 5/2/06 |
| | IU-IA-3034(AR) Flexible Premium Deferred Annuity Contra | act 4/17/06 |
| | | |
| IU-RA-3083 | IU-IA-3026(AR) Single Premium Deferred Annuity Contract | t 2/22/06 |
| IU-RA-3084 | IU-IA-3050(AR) Single Premium Deferred Annuity Contract | t 2/6/07 |
| IU-RA-3085 | IU-IA-3036 Single Premium Deferred Annuity Contract | 5/26/06 |

The endorsements are intended to amend the "Cash Surrender Value" provision stated in the contracts. Please note that each endorsement has its own unique language to correspond with the annuity contract as stated above. The endorsements represent a liberalization of contract terms. They apply any applicable charges only to partial surrenders in excess of the base contract's free withdrawal amount (i.e. either interest only or 10% of the contract's accumulation value), unless the contract is surrendered for its full cash surrender value as described in the endorsements. The endorsements will be attached to all new issues only at no cost to the prospective purchaser.

Enclosed in brackets is the officer's signature. We reserve the right to make changes to the officer's signature to reflect current company operations. In addition, changes in printing technology may periodically alter slightly form format. We reserve the right to make such changes without refilling. Any such change, when made, will comply with state laws and contract guarantees.

Company Tracking Number: IU-RA-3082

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: IU-RA-3082

Project Name/Number: Cash Surrender Value Endorsement/IU-RA-3082

Company and Contact

Filing Contact Information

Christine DiFonzo, Contract Analyst christine.runkle-difonzo@us.ing.com

1475 Dunwoody Drive (800) 325-3797 [Phone] West Chester, PA 19380 (610) 425-3520[FAX]

Filing Company Information

ING USA Annuity and Life Insurance Company CoCode: 80942 State of Domicile: Iowa

1475 Dunwoody Drive Group Code: 229 Company Type:
West Chester, PA 19380 Group Name: State ID Number:

(800) 325-3792 ext. [Phone] FEIN Number: 41-0991508

Filing Fees

Fee Required? Yes
Fee Amount: \$80.00
Retaliatory? No

Fee Explanation: 4 forms @ \$20.00

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

ING USA Annuity and Life Insurance Company \$80.00 06/23/2008 21038298

Company Tracking Number: IU-RA-3082

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: IU-RA-3082

Project Name/Number: Cash Surrender Value Endorsement/IU-RA-3082

Correspondence Summary

Dispositions

| Status | Created By | Created On | Date Submitted |
|----------|------------|------------|----------------|
| Approved | Linda Bird | 06/24/2008 | 06/24/2008 |

Company Tracking Number: IU-RA-3082

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: IU-RA-3082

Project Name/Number: Cash Surrender Value Endorsement/IU-RA-3082

Disposition

Disposition Date: 06/24/2008

Implementation Date: Status: Approved

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: IU-RA-3082

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: IU-RA-3082

Project Name/Number: Cash Surrender Value Endorsement/IU-RA-3082

| Item Type | Item Name | Item Status | Public Access |
|---------------------|----------------------------------|-------------|----------------------|
| Supporting Document | Certification/Notice | | Yes |
| Supporting Document | Application | | No |
| Supporting Document | Life & Annuity - Acturial Memo | | No |
| Form | Cash Surrender Value Endorsement | | Yes |
| Form | Cash Surrender Value Endorsement | | Yes |
| Form | Cash Surrender Value Endorsement | | Yes |
| Form | Cash Surrender Value Endorsement | | Yes |

Company Tracking Number: IU-RA-3082

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: IU-RA-3082

Project Name/Number: Cash Surrender Value Endorsement/IU-RA-3082

Form Schedule

Lead Form Number: IU-RA-3082

| Review Status | Form Number | Form Type Form Name | Action | Action Specific Data | Readability | Attachment |
|------------------|----------------|---|---------|----------------------|-------------|--------------------|
| Status | | 2Policy/Cont Cash Surrender ract/Fratern Value Endorsement al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider | Initial | Data | 70 | IU-RA- 3082.pdf |
| | IU-RA-308 | 3Policy/Cont Cash Surrender ract/Fratern Value Endorsement al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider | Initial | | 68 | IU-RA- 3083.pdf |
| | IU-RA-308 | 4Policy/Cont Cash Surrender ract/Fratern Value Endorsement al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider | Initial | | 69 | IU-RA- 3084.pdf |
| | IU-RA-308 | 5Policy/Cont Cash Surrender ract/Fratern Value Endorsement al Certificate: Amendmen | Initial | | 69 | IU-RA- 3085.pdf |

SERFF Tracking Number: WEST-125668300 State: Arkansas

Filing Company: ING USA Annuity and Life Insurance Company State Tracking Number: 39377

Company Tracking Number: IU-RA-3082

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: IU-RA-3082

Project Name/Number: Cash Surrender Value Endorsement/IU-RA-3082

t, Insert Page,

Endorseme nt or Rider

Cash Surrender Value Endorsement

ING USA is a stock company domiciled in Iowa (HEREINAFTER CALLED WE, US AND OUR)

The Contract to which this Cash Surrender Value Endorsement (this "Endorsement") is attached is hereby modified by the provisions of this Endorsement. The Endorsement's provisions shall control when there is a conflict between this Endorsement and the Contract. Any capitalized terms not defined in this Endorsement shall have the meaning given to them in the Contract. This Endorsement is effective as of the Contract Date.

The "Cash Surrender Value" provision is deleted in its entirety and replaced with the following:

Cash Surrender Value - The Cash Surrender Value of this Contract equals the greater of:

- (a) The Minimum Guaranteed Contract Value; or
- (b) The Accumulation Value, less any applicable Surrender Charge.

During the first Contract Year, partial Surrenders of interest credited to the Fixed Rate Strategy are not subject to a Surrender Charge. In any Contract Year after the first, if partial Surrenders do not exceed 10% of the Contract's Accumulation Value, as determined on the date of the first partial Surrender during that Contract Year, the amount Surrendered is not subject to a Surrender Charge. If partial Surrenders in any Contract Year exceed these amounts ("Excess Partial Withdrawals"), applicable Surrender Charges will apply to the total amount of the Excess Partial Withdrawals. In the event of a full Surrender, applicable Surrender Charges will apply to the total amount Surrendered during that Contract Year, including prior partial Surrenders not defined as Excess Partial Withdrawals.

All other terms and provisions of the Contract remain unchanged.

Signed:

Secretary

Cash Surrender Value Endorsement

ING USA is a stock company domiciled in lowa (HEREINAFTER CALLED WE, US AND OUR)

The Contract to which this Cash Surrender Value Endorsement (this "Endorsement") is attached is hereby modified by the provisions of this Endorsement. The Endorsement's provisions shall control when there is a conflict between this Endorsement and the Contract. Any capitalized terms not defined in this Endorsement shall have the meaning given to them in the Contract. This Endorsement is effective as of the Contract Date.

The "Cash Surrender Value" provision is deleted in its entirety and replaced with the following:

Cash Surrender Value – The Cash Surrender Value of this Contract equals the greater of:

- (a) The Minimum Guaranteed Contract Value; or
- (b) The Accumulation Value, adjusted for any Market Value Adjustment applicable, less any applicable Surrender Charge.

During the first Contract Year, partial Surrenders of interest credited to the Fixed Rate Strategy are not subject to a Surrender Charge or Market Value Adjustment. In any Contract Year after the first, if partial Surrenders do not exceed 10% of the Contract's Accumulation Value, as determined on the date of the first partial Surrender during that Contract Year, the amount Surrendered is not subject to a Surrender Charge or Market Value Adjustment. If partial Surrenders in any Contract Year exceed these amounts ("Excess Partial Withdrawals"), applicable Surrender Charges and Market Value Adjustments will apply to the total amount of the Excess Partial Withdrawals. In the event of a full Surrender, applicable Surrender Charges and Market Value Adjustments will apply to the total amount Surrendered during that Contract Year, including prior partial Surrenders not defined as Excess Partial Withdrawals.

All other terms and provisions of the Contract remain unchanged.

Signed:

Secretary

Cash Surrender Value Endorsement

ING USA is a stock company domiciled in Iowa (HEREINAFTER CALLED WE, US AND OUR)

The Contract to which this Cash Surrender Value Endorsement (this "Endorsement") is attached is hereby modified by the provisions of this Endorsement. The Endorsement's provisions shall control when there is a conflict between this Endorsement and the Contract. Any capitalized terms not defined in this Endorsement shall have the meaning given to them in the Contract. This Endorsement is effective as of the Contract Date.

The "Cash Surrender Value" provision is deleted in its entirety and replaced with the following:

Cash Surrender Value - The Cash Surrender Value of this Contract equals the greater of:

- (a) The Minimum Guaranteed Contract Value; or
- (b) The Accumulation Value, adjusted for any Market Value Adjustment applicable, less any applicable Surrender Charge and Bonus Recapture.

During the first Contract Year, partial Surrenders of interest credited to the Fixed Rate Strategy are not subject to a Surrender Charge, Bonus Recapture or Market Value Adjustment. In any Contract Year after the first, if partial Surrenders do not exceed 10% of the Contract's Accumulation Value, as determined on the date of the first partial Surrender during that Contract Year, the amount Surrendered is not subject to a Surrender Charge, Bonus Recapture or Market Value Adjustment. If partial Surrenders in any Contract Year exceed these amounts ("Excess Partial Withdrawals"), applicable Surrender Charges, Bonus Recaptures and Market Value Adjustments will apply to the total amount of the Excess Partial Withdrawals. In the event of a full Surrender, applicable Surrender Charges, Bonus Recaptures and Market Value Adjustments will apply to the total amount Surrendered during that Contract Year, including prior partial Surrenders not defined as Excess Partial Withdrawals.

All other terms and provisions of the Contract remain unchanged.

Signed:

Secretary

Cash Surrender Value Endorsement

ING USA is a stock company domiciled in Iowa (HEREINAFTER CALLED WE, US AND OUR)

The Contract to which this Cash Surrender Value Endorsement (this "Endorsement") is attached is hereby modified by the provisions of this Endorsement. The Endorsement's provisions shall control when there is a conflict between this Endorsement and the Contract. Any capitalized terms not defined in this Endorsement shall have the meaning given to them in the Contract. This Endorsement is effective as of the Contract Date.

The "Cash Surrender Value" provision is deleted in its entirety and replaced with the following:

Cash Surrender Value - The Cash Surrender Value of this Contract equals the greater of:

- (a) The Minimum Guaranteed Contract Value; or
- (b) The Accumulation Value, adjusted for any Market Value Adjustment applicable, less any applicable Surrender Charge.

During the first Contract Year, partial Surrenders of interest credited to the Accumulation Value are not subject to a Surrender Charge or Market Value Adjustment. In any Contract Year after the first, if partial Surrenders do not exceed 10% of the Contract's Accumulation Value, as determined on the date of the first partial Surrender during that Contract Year, the amount Surrendered is not subject to a Surrender Charge or Market Value Adjustment. If partial Surrenders in any Contract Year exceed these amounts ("Excess Partial Withdrawals"), applicable Surrender Charges and Market Value Adjustments will apply to the total amount of the Excess Partial Withdrawals. In the event of a full Surrender, applicable Surrender Charges and Market Value Adjustments will apply to the total amount Surrendered during that Contract Year, including prior partial Surrenders not defined as Excess Partial Withdrawals, except as outlined in Sections 5.3 and 5.5.

All other terms and provisions of the Contract remain unchanged.

Signed:

Secretary

Company Tracking Number: IU-RA-3082

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: IU-RA-3082

Project Name/Number: Cash Surrender Value Endorsement/IU-RA-3082

Rate Information

Rate data does NOT apply to filing.

Company Tracking Number: IU-RA-3082

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: IU-RA-3082

Project Name/Number: Cash Surrender Value Endorsement/IU-RA-3082

Supporting Document Schedules

Review Status:

Satisfied -Name: Certification/Notice 05/28/2008

Comments: See attached. Attachments:

AR Rule 19 Certification.pdf

ARStanreadcert.pdf

ARKANSAS POLICY FORM CERTIFICATION

Form: IU-RA-3082; IU-RA-3083; IU-RA-3084; IU-RA-3085

I have reviewed the enclosed policy form and certify that the form submitted meets the provisions of Rule 19 as well as all applicable requirements of the Arkansas Insurance Department.

Signed:

Alice W. Su, FSA, MAAA

Vice President

Alice w. Su

Readability Certificate

I hereby certify that the forms referenced below have each been scored in their entirety using the Flesch Ease of Reading Test and have attained the score indicated. I further certify that, to the best of my knowledge and belief, said forms comply with state readability requirements and are printed in not less than ten point type, one point leaded.

The readability score was calculated by computer. The software used for this calculation was Microsoft Word.

| | | Flesch | | |
|-------------|----------------------------------|--------------|------------------|--------------|
| Form Number | Form Title | <u>Score</u> | Sentences | Words |
| IU-RA-3082 | Cash Surrender Value Endorsement | 70.4 | 14 | 165 |
| IU-RA-3083 | Cash Surrender Value Endorsement | 68.1 | 14 | 179 |
| IU-RA-3084 | Cash Surrender Value Endorsement | 68.7 | 14 | 183 |
| IU-RA-3085 | Cash Surrender Value Endorsement | 68.9 | 14 | 184 |

ING USA Annuity and Life Insurance Company

Alice W. Su, FSA, MAAA

Vice President

Alice W. X